

## Product Sales Lead within IT-security

IT2Trust offers 2 newly created and exciting positions as Product Sales Leads. You will be working closely with our reseller channel, along with some of the most recognized and credible IT security brands in the market.

At IT2Trust, you will be given a unique opportunity to build or strengthen your skills within IT and IT-security. Your task will be to achieve an overview of a customer or partner's current situation and needs, by asking the important clarifying questions and relating it to our products and services for which you will receive a thorough training. We expect you to thrive with proactivity and build and maintain good and long-term customer and vendor relationships as well as collaborate on the development of the overall business.

### **As a Product Sales Lead you have:**

- Experience with customer communication and concentric values from the IT industry.
- A structured approach to your tasks and the challenges you face.
- Good ability to handle several tasks at the same time and deliver quality in your work.
- Willingness to actively develop our IT resellers and their customers.
- Good presentation skills – both face-to-face and on the phone.
- Want to develop your skills and go through product and sales trainings.

IT2Trust offers a good salary and benefits such as pension and health insurance etc.

At IT2Trust, we have an informal atmosphere with focus on well-being, development and achievement of goals

- adapted to the individual responsibilities and skills.

### **Organizational location**

Sales Department with reference to Sales Director.

### **Recruitment**

As soon as possible.

### **Application**

Send your application to Michael Toftegaard on e-mail [mt@it2trust.com](mailto:mt@it2trust.com)

If you have further questions, you are welcome to call tel. +45 70 22 38 10.

### **About IT2Trust**

IT2Trust A/S was founded in 2005 and is one of the leading distributors of Cyber Security and business-critical IT-solutions, covering the Nordic market. Our mission is to provide the best knowledge, training business development and added value services, together with the most acknowledged and trusted IT-security brands on the market.

IT2Trust helps resellers to develop and grow their IT-security business, extend their knowledge, and make end customers satisfied with their investment and solutions. IT2Trust can if needed, help with the entire customer journey from first demo to end customer advices, POC and final implementation.

**Our mission:** We want to develop and grow in IT security and networking business. We want to be the best way for vendors to reach the market.